

MB92 Group reinforce commercial activity in The Middle East through the creation of new regional business development position

MB92 Group appoints Saif Al Rahbi as Business Development Consultant – Middle East Region

The MB92 Group, the world leading superyacht refit group, announced today the appointment of Saif Al Rahbi as Business Development Consultant – Middle East Region to represent the group and support commercial activity in the area. Based in Oman, Saif will provide local support to existing clients and build new relationships in the region, ensuring the group continues to meet the growing demand for their refit services from across the Middle East.

Saif brings over 29 years of industry experience to the position, and in his previous role as Technical Director of a well-known Middle East yacht organisation, oversaw the builds, refits and guarantee dockings of a number of superyachts. Saif also has extensive experience of project management, as well as the management of procurements and contracts.

Commenting on the appointment, Henk Dreijer, MB92 Group Chief Business Development Officer, stated that “We are fortunate to have built close working relationships with a number of clients in the Middle East over the years and the addition of Saif to the Business Development team underlines our commitment to them and the region. We have worked closely with Saif on a number of significant projects and have seen first-hand the level of professionalism, dedication, and expertise he brings to the table. We are delighted to welcome him to our team.”

Saif added that “I have had the pleasure of working closely with MB92 during the last few years and we share the same values and approach to delivering a world-class service to clients. The group has forged a strong reputation in the Middle East for nurturing their commercial relationships, dependability and for delivering results. I am proud to be representing the company and am confident that I can help bring further success.”

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ABOUT THE MB92 GROUP

The MB92 Group comprises the refit and repair shipyards MB92 Barcelona and MB92 La Ciotat, bringing together the professionalism, knowledge, and resources of both shipyards to cater for client needs today, and is committed to investing for those of the future.

With over 25 years' experience in superyacht refit and repair based on a customer driven approach to service delivery, the MB92 Group has developed a reputation for providing a comprehensive world-class service. Both sites offer unrivalled facilities and employ a workforce of over 300 in-house professionals. Supported by a global network of specialists and suppliers, the team is dedicated to delivering projects on time and with the utmost care, attention, and quality.

The Group is continually working to identify and deliver more sustainable solutions and is committed to leading change throughout our industry towards a greener future.

In 2019, MB92 was acquired by Squirle Capital, a European alternative investment firm focused on private equity and real estate value-add investments.

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